



# 14TH GMUSG CONFERENCE AND TRADE EXPO

PORT AUGUSTA, SA / AUG 28 - 30, 2018



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Welcome to the 2018 Conference!



**Greg Clothier**  
**Chairman GMUSG**





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## 2017/2018 in review

- **Whyalla's steel operations rebranded under GFG Alliance; completion of Transformation Concept Plan**
- **Port Augusta emerged as Solar capital of Australia**
- **Commissioning of Nyrstar's Port Pirie smelter redevelopment**
- **BHP 100-day maintenance program and smelter upgrade; processing commenced at southern ore deposit**
- **OZ Minerals commenced construction at Carrapateena project**





## Key Challenge

- Local skills shortage
- Mismatch in workforce profile to meet project demand
- Greater need for regional training and development
- GMUSG working to address this issue





## Conference objective

To showcase upcoming projects and provide the opportunity for suppliers and contractors to engage with resources, energy, manufacturing and defence buyers.



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## This year's event

- Providing valuable information on current and emerging regional projects and supplier opportunities in:
  - Energy
  - Resources
  - Defence
  - Manufacturing
  - Infrastructure
- Maximising opportunities for local suppliers to engage face-to-face with key buyers

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## This year's event

- Focus on local supplier engagement
- GMUSG and ICN working with OZ Minerals and BHP
- Promoting opportunities for local participation
- Matching local suppliers with Tier-1 contractors for projects i.e. Carapateena
- Ongoing promotion of BHP's Local Buying Program



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## GMUSG in Action

- Matched local supplier members with Energy and Resources customers
- Prepared supplier member capability profiles
- Engaged with major industry buyers
- Distributed relevant industry intelligence to members
- Represented GMUSG member interests





## Become a Member

- Building connections
- Obtaining and sharing market intelligence
- Developing capability
- Engagement with major customers
- Encouraging collaboration
- Providing supplier advocacy

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Thank you to our major

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Thank you to all our



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